



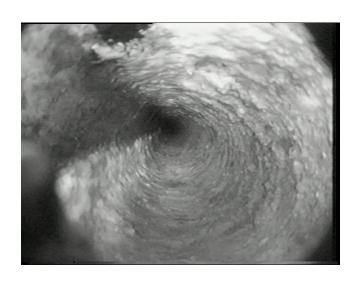
#### **CHALLENGES**

- Infrastructure
- Nuisance/Aesthetic



### **TEMPE FOG MANAGEMENT**

- □ INCREASING REGULATORY PRESSURE
  - ADEQ/EPA





- FOG TO ENERGY FEASIBILITY
  STUDY RECOMMENDATIONS
  - □ DOE Funded (EECBG)
  - Phase I: Collection

## TEMPE FATS, OILS, AND GREASE MANAGEMENT

#### **CURRENT MODEL**



#### **PROBLEMS**

- □ REGULATORY VOLUME (600+ RESTAURANTS, 4,000+ REGULATED "EVENTS")
- RESTAURANTS REGULATED FOR QUALITY OF VENDOR SERVICE
- DISPOSITION (ILLEGAL DISPOSAL)



## TEMPE FATS, OILS, AND GREASE MANAGEMENT

#### CREATES OPPORTUNITIES

"FUEL" FOR ENERGY

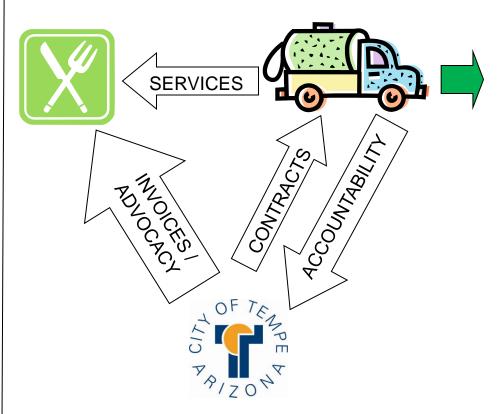
#### SOLVES PROBLEMS

- CONTRACT MGMNT v. REGULATORY
   ENFORCEMENT
- ACCOUNTABILITY/SERVICE QUALITY

#### FOR RESTAURANTS

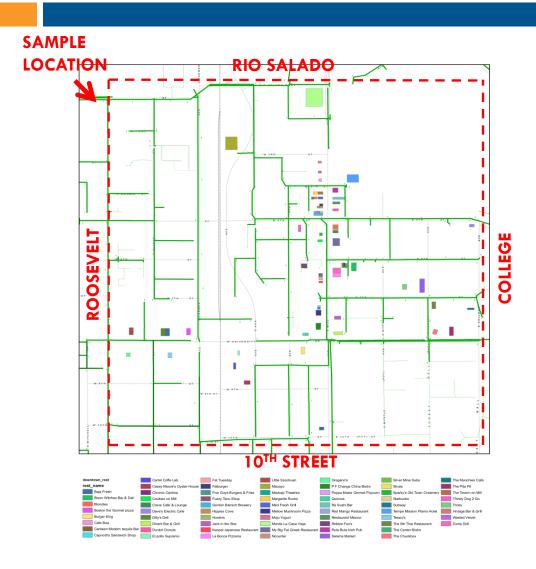
- WHOLESALE RATES
- "IT JUST HAPPENS"
- "86" REGULATORY LIABILITY

#### **VENDOR CONTRACT MODEL**





## **DOWNTOWN PILOT PROPOSAL**

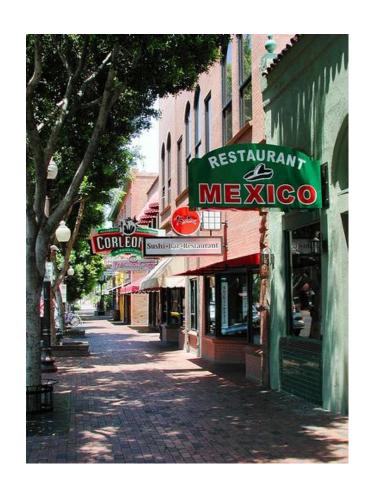






#### **DOWNTOWN PILOT PROPOSAL**

- ☐ 1 YEAR
- ☐ CITY CONTRACT(S)
- QUALITY CRITERIA
- WHOLESALE RATES
- REBATES FOR COMPLIANCE COST DEMONSTRATIONS
- DIVIDENDS FOR TREATMENT \$
  REDUCTIONS
- "QUALITY AUDIT" ALTERNATIVE
- ☐ CITY/RESTAURANT PARTNERSHIP
- ☐ RFP JANUARY 2012
- ☐ APRIL 2012 IMPLEMENTATION







# DOWNTOWN PILOT PROPOSAL (and Beyond)



- BETTER FOG MANAGEMENT (SUSTAINABLE INFRASTRUCTURE)
- LOWER OPERATING/COMPLIANCE COSTS (FISCAL SUSTAINABILITY)
- RENEWABLE ENERGY (SUSTAINABLE ENVIRONMENT)

-----(TRIPLE) BOTTOM LINE------